

SUNRIDER®

The Art of Herbal Science®

INFINITY COMPENSATION PLAN

A Plan for Your
Next Adventure



GETTING STARTED

The new Sunrider compensation plan streamlines a clear path to success. It's designed to get you off to a fast start and to progress steadily.

GROWING YOUR BUSINESS

Share your passion and knowledge with your team to build a robust, sustainable business.

Requirements	IBO	STAR	STAR PRIME	STAR ELITE	ACE	ACE PRIME	ACE ELITE	ACE ROYAL 1st Generation
PV	ENROLL	200	300	400	500	600	700	800
DV		500	1,000	1,800	3,000	5,000	7,000	10,000
Max. Vol. Rule				900	1,500	2,500	3,500	5,000
Structure					1 Builder Leg (BL)	2 BL	3 BL	4 BL

Unilevel Commission Percentages (23% Company CV Cap)

Compensation	UNILEVEL COMMISSION PERCENTAGES			UNILEVEL COMMISSION PERCENTAGES			
Level 1	5%	7%	9%	10%	10%	10%	10%
Level 2			2%	4%	5%	6%	8%
Level 3					2%	4%	5%
Level 4							2%
Level 5							

Retail Sales Bonus

PV Personal Volume	Personal sales commissions	+	Retail profit	=	Earn up to
0-199			10% - 15%		15%
200-499	3%		10% - 15%		18%
500-999	5%		10% - 15%		20%
1000-1999	8%		10% - 15%		23%
2000-2499	10%		10% - 15%		25%
2500+	15%		10% - 15%		30%

Ace Royal Advancement Bonus

Advance or sponsor someone in your personal group who advances to Ace Royal for the first time and receive RM2,000. There is NO time limit for this bonus. You must be paid as an Ace Royal or higher to receive the matching bonus.



Fast Start To Fast Cash

New Independent Business Owners (IBOs) can earn the following rewards in their first 3 full months with Sunrider!

FIRST FULL MONTH Joining Month + 1st Month	MONTH 2	MONTH 3
FREE PRODUCT (FORTUNE DELIGHT* 10 PK)	Earn a free product for each Preferred Customer you sign up with a minimum purchase of RM400 and when you have at least 200 PV in the same month in personal purchases.	
RM200 PRODUCT CREDIT	Earn a RM200 product credit for each new IBO you sponsor with a minimum 200 PV order. You must also have at least 200 PV in the same month in personal purchases.	
ADVANCE YOUR TITLE DURING YOUR FAST START PERIOD FOR MORE BONUSES!		
RM200 BONUS Earn RM200 when you promote to STAR PRIME during your first full month with Sunrider, and your sponsor will earn RM200 too!*		
RM400 BONUS Earn RM400 when you promote to STAR ELITE during your first 3 full months with Sunrider, and your sponsor will earn RM400 too!*		
RM800 BONUS Earn RM800 when you promote to ACE during your first 3 full months with Sunrider, and your sponsor will earn RM800 too!*		
RM1,400 BONUS Earn RM1,400 when you promote to ACE PRIME during your first 3 full months with Sunrider, and your sponsor will earn RM1,400 too!*		

Development Bonus (2% CAP)

Each month, when you are qualified as an Ace Prime or higher, earn the Development Bonus on:

1 Each leg in your personal group that has at least one qualified Ace or above. This bonus is paid on the highest Ace to Ace Elite in each leg, not to exceed your own paid-as title.

AND

2 Each leg in your organization that has at least one 1st Generation IBO who is paid-as an Ace Royal or higher in that month, anywhere in that leg. The amount is RM400 when you qualify as Ace Royal or higher or equal to your own title of Ace Prime – Ace Elite.



Paid-as Title of Pay on IBO — 1 per leg in personal group
+1 per leg w/1st Generation Ace Royal+

RM120	RM240	RM320	RM400
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Monthly Fixed Bonus Paid to Ace Prime and above (2% Cap)

* Sponsor must be at equal or higher title and have at least 200 PV in personal purchases that month. This is a one-time bonus to both you and your sponsor.

DEVELOPING YOUR LEADERS

By inspiring and guiding rising stars to success, you reap the rewards of helping others. That's extraordinary.

MAXIMIZING YOUR POTENTIAL

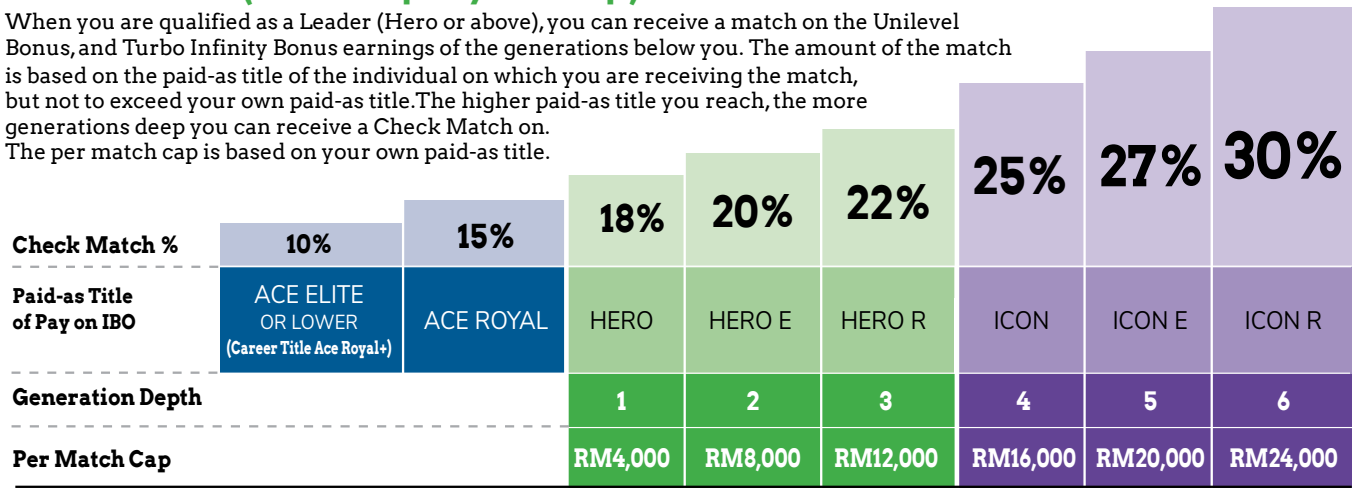
Reach the top levels to take full advantage of the plan's incentive-rich structure and unlimited earning potential.

HERO	HERO ELITE	HERO ROYAL	ICON	ICON ELITE	ICON ROYAL
800	800	800	800	800	800
18,000	36,000	90,000	225,000	600,000	1,650,000
9,000	18,000	45,000	112,500	300,000	825,000
3 BL + 1 ACE Royal (Total of 4 legs)	2 BL + 2 ACE Royal (Total of 4 legs)	1 BL + 3 ACE Royal (Total of 4 legs)	3 ACE Royal+ Legs + 2 HERO+ Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO E+ Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO R+ Legs NewGenQ (Total of 5 legs)

UNILEVEL COMMISSION PERCENTAGES			UNILEVEL COMMISSION PERCENTAGES		
10%	10%	10%	10%	10%	10%
8%	8%	8%	8%	8%	8%
5%	5%	5%	5%	5%	5%
2%	2%	2%	2%	2%	2%
2%	2%	2%	2%	2%	2%

Check Match (8% Company CV Cap)

When you are qualified as a Leader (Hero or above), you can receive a match on the Unilevel Bonus, and Turbo Infinity Bonus earnings of the generations below you. The amount of the match is based on the paid-as title of the individual on which you are receiving the match, but not to exceed your own paid-as title. The higher paid-as title you reach, the more generations deep you can receive a Check Match on. The per match cap is based on your own paid-as title.



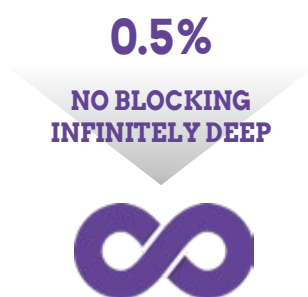
YOUR PAID-AS TITLE: HERO HERO E HERO R ICON ICON E ICON R

Turbo Infinity Bonus (3% Company CV Cap)

HERO	HERO ELITE	HERO ROYAL	ICON	ICON ELITE	ICON ROYAL
0.5% Infinitely deep	0.5% Infinitely deep	0.5% Infinitely deep	0.5% Infinitely deep	0.5% Infinitely deep	0.5% Infinitely deep

When you are qualified as a Hero or above, you can receive a Turbo Infinity Bonus on the sales beginning with your 6th level and extending Infinitely Deep.

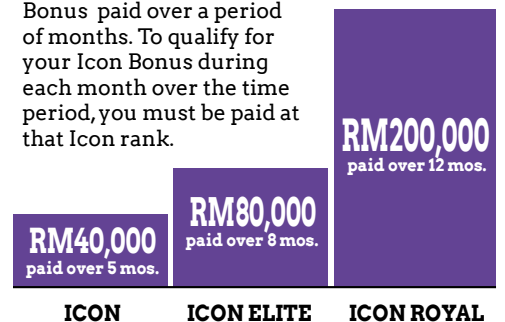
There is no blocking so you can have leaders with your same or higher title and still earn on the sales in their downline. If the total payout for the bonus exceeds 3% of total company CV, then all of these payouts will be reduced by an equal percentage to remain within budget (but you still earn on all of that volume).



Icon Bonus

The Icon Bonus recognizes extraordinary achievement in leadership and development.

When you become an Icon, Icon Elite, and Icon Royal for the first time, you will receive the corresponding Icon Bonus paid over a period of months. To qualify for your Icon Bonus during each month over the time period, you must be paid at that Icon rank.



3 WAYS TO JOIN SUNRIDER

- 1. Retail Customer**—sign up and enjoy our high-quality products at retail price!
- 2. Preferred Customer**—enroll with a one-time enrollment fee of RM90 and receive 5% off retail price. Make a monthly order of RM800 or above in a single invoice and earn 10% off retail price. Our popular packs are available on www.sunrider.com.my. Earn free promotional items and other benefits throughout the year of enrollment.
- 3. Independent Business Owner (IBO)**—Purchase a Starter Pack and enjoy 15% off retail price. There are 3 Starter Packs to select from:
 - a) Choice Starter pack** - RM380, comes with 3 signature products and marketing tools.
 - b) Plus Starter Pack** - RM200, comes with 1 signature product and marketing tools.
 - c) Basic Starter Pack** - RM150, comes with marketing tools.

Pay an annual development fee of RM95 and receive a corresponding product credit of RM95 valid for use within 30 days. The development fee includes Business Center, and online marketing tools. IBOs can also select their favorite products for monthly order.

Visit us at www.sunrider.com.my for more information.

DEFINITIONS

Builder Leg (BL)

A Leg with at least one Active IBO (200 PV) and at least 1,000 DV in the entire leg.

Commissionable Volume (CV)

The assigned value of each purchased product on which commissions are paid. It is currency specific in the country where the order is placed.

Downline Volume (DV)

The total Personal Volume (PV) from you and all IBOs in your entire downline. This goes infinitely deep, regardless of titles. This will NEVER break away.

Max Volume Rule

Applied to DV qualification only. Usually 50% of required DV will be counted from any one leg or from the IBO's PV. Applies only to qualification of rank — the IBO will be paid on all volume including the volume that exceeds the Max Volume Rule.

Newly Qualified First Generation (NewGenQ)

A qualification requirement for Icon rank and above which requires that at least once every 12 months, the Icon or above must help to promote someone in his or her personal group in his or her home country to Ace Royal, who then qualifies at that rank (or above) for at least 3 consecutive months. This rolling twelve month period will restart each time the Icon or above meets the above requirements. Attempting to circumvent this requirement by any means (including but not limited to creating false Customer, Preferred Customer, or IBO accounts, purchasing Sunrider® products on behalf of another account, and the like) will be considered a violation of the Code of Ethics and the Business Guide.

Personal Volume (PV)

The total Qualifying Volume (QV) from your personal purchases and your customers' purchases (Retail and Preferred Customer). This does NOT include the purchases of downline IBOs.

Qualifying Volume (QV)

The value of a commissionable product that is applied toward IBO qualifications in the compensation plan. QV is not currency specific so qualifications apply internationally.

PLEASE CONTACT:



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